



**RISO, INC.  
CORPORATE FACT SHEET**

**Company** RISO, Inc. (<http://us.riso.com>) is a leading supplier of digital printing systems, supplies and accessories that help organizations improve information management while significantly reducing printing and copying costs. Its innovative printing technologies are engineered to deliver productivity, versatility and cost-containment. The company distributes RISO Printer-Duplicators and HC Series printers through dealers and direct operations in the Americas and the Caribbean, with full sales, marketing and service support. Headquartered in Danvers, Massachusetts, RISO, Inc. is a wholly-owned subsidiary of RISO Kagaku Corporation, Japan's leading manufacturer and distributor of digital Printer-Duplicator equipment and supplies.

**Key Executives:** Eigo Ishibashi, Chief Executive Officer  
Todd Deluca, President and Chief Operating Officer  
Jack Ford, Vice President, Dealer Sales and Major Accounts  
Hide Miuma, Vice President, Business Development and International Marketing  
William Moramarco, Vice President, International Division  
David Murphy, Vice President, Marketing  
Toyozo Numa, Senior Vice President, Corporate Planning  
Alexander Olshan, Vice President and CFO

**Product Lines:** Full color printers. RISO offers the HC5500 Full Color FORCEJET™ Printer, a breakthrough in full color digital printing that features an unparalleled combination of speed, affordability and durability in one easy-to-use machine. The HC5500 prints at speeds up to 120 pages per minute and at sizes up to 11" x 17" with low running costs of \$.03 per page in full color, and employs the ComColor™ color management system.

Printer-Duplicators. RISO's Printer-Duplicators are specifically designed to bridge the gap between copier and offset systems by handling run lengths that are too long for copiers or laser printers and too short for offset printers. They offer outstanding speed, reliability and extremely low per-print costs – just a fraction of a cent per impression. RISO Printer-Duplicators feature a plate-based ink-on-paper technology that is easy to operate, fast, clean and energy efficient. Highly versatile, RISO one- and two-color Printer-Duplicators print spot color jobs at up to 10,800 impressions per hour on newsprint, text and card stock, carbonless and envelopes, in sizes up to 11" x 17", in colors that cost virtually the same as black to produce. RISO's newest Printer-Duplicators are the MZ790 two-color/one-pass, with print speeds up to 150 pages per minute, and the RZ990 one-color unit, the world's fastest Printer-Duplicator with print speeds up to 180 pages per minute.

Accessories and Supplies. RISO offers an array of productivity-enhancing accessories including the new AR9000 high-speed Envelope Feeder, TC5100 Collator, TM2500 Sorter, PS7R-5000 System Controller, as well as finishers. The company also sells inks, paper and masters.

**i Quality System:** RISO's RZ series Printer-Duplicators are equipped with the RISO i Quality™ System that allows two-way communication between the Printer-Duplicator and its supplies via integrated RF (Radio Frequency) tags embedded in the ink bottle and master roll. The RISO i Quality System offers automatic assurance of optimum print quality and prevention of operator error for supplies. It also warns the user of shortages in remaining ink and masters, and helps minimize paper waste.

**Markets:** RISO, Inc.'s traditional markets have been education, religion and print-for-profit, but today, with RISO's range of new and innovative digital printing solutions, customers include an enormous array of industries from financial services to government, healthcare, not-for-profits, associations and more.

**Environmental:** RISO Kagaku has long been committed to environmental responsibility, creating a dedicated administrative unit in 1992. The company set up its current Environmental Protection Department in 1996 and, in 1998, established the "RISO Environmental Charter" and "RISO Environmental Protection Principles". Its Environmental Principles include development of environmentally-friendly products, resource and energy saving, local environmental protection, environmental education and disclosure, and continuous improvement in environmental performance.

**Awards:** RISO's products have been recognized by leading industry testing and analyst firms including Buyers Laboratory, Inc., BERTL® and Better Buys for Business. The company has received the Omega NorthFace Scoreboard<sup>SM</sup> Award for outstanding customer service for five consecutive years.

**Our Name:** "RISO" means "ideal." The name, chosen by RISO's founder Noburu Hayama, reflects the company's mission to create innovative new technologies in paper-based communication through an approach that emphasizes productivity, cost containment and versatility. Every product RISO manufactures delivers these benefits in a balance that offers the ideal solution to its customers.

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